



Profit Plan 2/1/18-SFI

Miles:	Weekly	Monthly	Annual		
Loaded Miles	2,500	10,833	130,000		
Empty Miles	0	0	0		
Total Miles:	2,500	10,833	130,000		
Revenue:	Weekly	Monthly	Annual	Cents Per Mile	% Rev
Mileage/Percentage	\$ 3,500	\$ 15,167	\$ 182,000	140.00	100.00%
Fuel Surcharge	\$ 0	\$ 0	\$ 0	.00	.00%
Accessorial/Other	\$ 0	\$ 0	\$ 0	.00	.00%
Total Revenue:	\$ 3,500	\$ 15,167	\$ 182,000	140.00	100.00%
Variable:	Weekly	Monthly	Annual	Cents Per Mile	% Rev
Fuel	\$ 1,091	\$ 4,727	\$ 56,727	43.64	31.17%
Trailer Fuel	\$ 0	\$ 0	\$ 0	.00	.00%
Fuel Tax	\$ 15	\$ 65	\$ 780	.60	.43%
Routine Truck Maintenance/Repair	\$ 0	\$ 0	\$ 0	.00	.00%
Depreciable Truck Repair	\$ 0	\$ 0	\$ 0	.00	.00%
Outside Labor	\$ 0	\$ 0	\$ 0	.00	.00%
Communications	\$ 18	\$ 79	\$ 948	.73	.52%
Travel & Lodging	\$ 17	\$ 75	\$ 900	.69	.49%
Office/Education	\$ 5	\$ 20	\$ 240	.18	.13%
Electronic Devices Purchase	\$ 0	\$ 0	\$ 0	.00	.00%
Company Charges	\$ 0	\$ 0	\$ 0	.00	.00%
Uniforms/Laundry Supplies	\$ 5	\$ 20	\$ 240	.18	.13%
Small Tools & Truck Supplies	\$ 12	\$ 50	\$ 600	.46	.33%
Miscellaneous	\$ 12	\$ 50	\$ 600	.46	.33%
Depreciable Tool Purchase	\$ 0	\$ 0	\$ 0	.00	.00%
Broker Fees	\$ 0	\$ 0	\$ 0	.00	.00%
Total Variable:	\$ 1,174	\$ 5,086	\$ 61,035	46.95	33.54%
CONTRIBUTION MARGIN:	\$ 2,326	\$ 10,080	\$ 120,965	93.05	66.46%
Fixed:	Weekly	Monthly	Annual	Cents Per Mile	% Rev
Truck Payment	\$ 1,050	\$ 4,550	\$ 54,600	42.00	30.00%
Trailer Payment	\$ 0	\$ 0	\$ 0	.00	.00%
FHUT	\$ 11	\$ 46	\$ 550	.42	.30%
License, Permits, Tolls & Scales	\$ 49	\$ 214	\$ 2,566	1.97	1.41%
Physical Damage Insurance	\$ 124	\$ 537	\$ 6,444	4.96	3.54%
Bobtail Insurance	\$ 9	\$ 37	\$ 444	.34	.24%
Work Comp/Occ Acc Insurance	\$ 38	\$ 163	\$ 1,956	1.50	1.07%
Health, Dental, Vision, Other Insurance	\$ 0	\$ 0	\$ 0	.00	.00%

Salary & Wages	\$ 0	\$ 0	\$ 0	.00	.00%
Legal & Accounting	\$ 22	\$ 95	\$ 1,144	.88	.63%
Total Fixed:	\$ 1,302	\$ 5,642	\$ 67,704	52.08	37.20%
Total Expenses:	\$ 2,476	\$ 10,728	\$ 128,739	99.03	70.74%
NET INCOME FROM BUSINESS:	\$ 1,024	\$ 4,438	\$ 53,261	40.97	29.26%
Personal Obligations:	Weekly	Monthly	Annual	Cents Per Mile	% Rev
Estimated Personal Obligations Net of Other Household Income	\$ 462	\$ 2,000	\$ 24,000	18.46	13.19%
Estimated Cash From Business and After Personal Obligations and Other Household Income	\$ 563	\$ 2,438	\$ 29,261	22.51	16.08%
BREAKEVEN POINT:	Weekly	Monthly	Annual		
MILES TO BREAK EVEN (NUT)	1,895	8,213	98,554		
TOTAL REVENUE TO BREAK EVEN	\$ 2,653	\$ 11,498	\$ 137,975		
Per Diem:	Weekly	Monthly	Annual	Cents Per Mile	% Rev
Per Diem	\$ 291	\$ 1,260	\$ 15,120	11.63	8.31%
FEDERAL TAX ESTIMATE (25.00%):	\$ 183	\$ 795	\$ 9,535	7.33	5.24%
STATE TAX ESTIMATE (SC 3.00%):	\$ 22	\$ 95	\$ 1,144	.88	.63%