



# LE SOMMET 3V

**BUILDING COMFORTABLE, SUSTAINABLE  
CONDOS FOR URBAN LIFESTYLES**

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**Case Study** **Mr.SLIM**

# Case Study: Le Sommet 3V Condominium

## The Challenge

Le Sommet 3V condominium is located at the entrance of Quebec City near two main bridges and Laval University. Newly built in 2018, the 14-storey condo was designed with innovative and sustainable green living in mind. To attract future residents and investment buyers at the purchasing stage, developer Marc Lachance wanted to create a high-quality condo building with well-equipped units.

To achieve this, he included design features such as glass facades and luxurious interior finishes, as well as resort-like amenities that include a pool, rooftop terraces and Tesla electric car-sharing services. It was important that everything in each unit was of superior quality and performance, including the air conditioning units.



***“Building apartments with small air conditioning units that make low noise is very important for condo owners.”***

Steve Fortin, Engineer for  
EBC Inc. and Representative  
of Marc Lachance

## The Solution

Working with Enertrak, the exclusive distributor for Quebec and Atlantic Canada of Mitsubishi Electric Sales Canada Inc., Mr. Lachance decided on Mitsubishi Electric air conditioning units for his project. Prioritizing the end-user experience, Enertrak was pleased with the units' reliability and Mitsubishi Electric's technical service and parts availability, offering peace of mind should anything go wrong. The low noise level of the units when operating was another attractive feature. From an economical perspective, the pipe size of 1/4 and 3/8 also helped save money during the installation process. The space required to install the indoor unit was also an important factor for Mr. Lachance. Mitsubishi Electric's Mr. Slim single-split units were able to meet the specifications and the needs of the customer. This included installing the indoor unit above the pantry door, as well as the option to choose an air conditioning-only system.

## The Results

With the Mitsubishi Electric air conditioning models, residents of Le Sommet 3V now enjoy more livable space, low noise disruption and high-quality, high-performing energy-efficient air conditioning.

## Summary

**Building Owner:**  
Marc Lachance

**Distributor:**  
Enertrak Inc.

**General Contractor:**  
EBC Inc.

**Engineering Consulting Firm:**  
Design Build

**Architectural Firm:**  
Architecture Design

**Challenges:**  
The luxury condo project needed quiet, high-quality air conditioning units that saved on space without sacrificing on performance.

### Selection Criteria:

- Energy efficiency
- Noise level
- High-end product
- Installation space and cost
- Air conditioning-only option
- Parts availability
- Technical service
- End-user reliability
- Warranty

**Location:**  
Quebec City, QC

**Industry:**  
Residential

**Size:**  
587 Condo Units in 14 floors

**Solution:**  
Mitsubishi Electric Outdoor Unit Models:

- 298 X MUYGE12NA
- 285 X MUYGE09NA
- 4 X MUYGE18NA

Mitsubishi Electric Indoor Models:

- 298 X MSYGE12NA
- 285 X MSYGE09NA
- 4 X MSYGE18NA

### Results:

- Space-saving installation
- Cost-savings on installation
- Quiet, high-performing air conditioning for residents



## Mitsubishi Electric Canada

Mitsubishi Electric Sales Canada Inc. was established in 1979 as a subsidiary of the Mitsubishi Electric Corporation of Japan. Since then Mitsubishi Electric Sales Canada Inc. has been at the forefront of heating and air conditioning technology, sales, installation and service.

With over 90 years of experience in providing reliable, high-quality products to both corporate clients and general consumers all over the world,

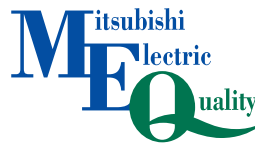
Mitsubishi Electric Corporation is a recognized world leader in the manufacturing, marketing and sales of electrical and electronic equipment used in information processing and communications, consumer electronics, industrial technology, energy, transportation and construction. No matter what you do, or where you live, work or play, chances are a Mitsubishi Electric product touches your life.

### **Vision:**

To be the most trusted industry leader in providing innovative heating, cooling and ventilation technology, engineered specifically for Canadian climates.

### **Mission:**

To deliver quality, comfort and value to all Canadians through leading-edge engineering, locally inspired design and a dedication to superior service.



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