



CITY MULTI  
**SUMMIT™**  
PROGRAM



**BE ON TOP.  
REACH FOR  
THE SUMMIT.**

City Multi Summit Program

# THE PINNACLE OF STRENGTH, BRILLIANCE AND SUCCESS

After you pass CM-02 training, you are eligible to qualify for the City Multi Summit Program. The program is a path that lets your company raise its profile in the commercial HVAC industry. Ready to propel your company forward with industry best guidance and training, this best in class program can enable your company to receive exclusive benefits and resources.

Now your company can rise above the competition with breakthrough opportunities only achieved by being part of the City Multi Summit Program.

**IT'S TIME TO SOAR TO NEW HEIGHTS.**

## GENERAL PROGRAM BENEFITS

### THE ADVANTAGES OF REACHING THE PEAK

When you become a City Multi Summit Program Contractor, you'll have access to industry best tools and exclusive benefits to drive your business forward.



#### WARRANTY

Exclusive access to our industry leading 10-year parts and compressor warranty.



#### RECOGNITION†

Earn the right to display the City Multi Summit Program logo on all of your marketing material, fleet and stationery.



#### LEADS

Valuable opportunities for design build, retro fit, and design assisted opportunities.



#### SUPPORT

Industry best guidance, expertise and call in priority at your disposal.



#### PRODUCT

First-in-line access to, and awareness of, the latest innovations and products.



#### BRAND

Leverage the name of Canada's leading Heat Pump manufacturer for increased business opportunities.



#### TOOLS

Gain exclusive access to tools that help with design and equipment selection.



#### EVENT ACCESS

The opportunity to network and participate in trade shows and industry events.



#### SPECIALIZED TRAINING

Receive technical sales training, up to four lunch and learns per year.

### ELIGIBILITY CRITERIA\*

1. Minimum of two (2) technicians, who have achieved City Multi Diamond Contractor Status;
2. As an organization, a minimum experience of 36 months of installing and servicing VRF Systems;
3. Meets or Exceeds City Multi Annual Sales Target;
4. Maintain a credit account in good standing with a MESCA Ontario or the BC Sales Office.

†Subject to signing City Multi Summit Program Licensing Agreement

\*See a MESCA Ontario Distributor or the BC Sales Office for details.

# TRAINING LEVELS

## EXPLORE THE DIFFERENT LEVELS OF TRAINING AND THEIR CORRESPONDING BENEFITS

This program consists of three courses. Upon completion of CM-01 and CM-02, participants will receive the necessary technical training for an in-depth understanding of City Multi products.

### CITY MULTI REGISTERED CONTRACTOR [CM-01]

#### Benefits:

- 5-year parts and 7-year compressor warranty
- Regular product and service updates

#### Course Outline: CITY MULTI INSTALLATION AND COMMISSIONING

##### Day 1:

- System selection and applications
- Methods of installation and servicing
- System operation and controls
- Piping requirements and limitations

- Power and communication wiring
- System addressing
- Fundamental fault finding and troubleshooting
- Introduction to Maintenance tool

### CITY MULTI DIAMOND CONTRACTOR [CM-02]

#### Benefits:

- Achieve City Multi Diamond Contractor status (requires completion of CM-01 and CM-02 training)
- 10-year warranty on parts and compressor
- Regular product and service updates
- Opportunity to qualify for the City Multi Summit Program (see program benefits for details)

#### Course Outline: CITY MULTI SYSTEM TROUBLESHOOTING & ADVANCED CONTROLLERS

##### Day 1:

- Maintenance tool software connectivity
- Software navigation and functionality
- Reading and understanding monitoring data
- Learning about refrigerant flow within the City Multi systems

##### Day 2:

- Electrical Flow
- Component diagnosis and troubleshooting
- Practical labs
- Hands-on troubleshooting using maintenance tool

### CITY MULTI DIAMOND CONTRACTOR [CM-03]

#### CITY MULTI SPECIALTY TRAINING\*

#### Benefits:

- All the benefits of CM-02 with the added advantage of a more comprehensive understanding of Mitsubishi Electric products, practices and system designs, as well as third party equipment
- Opportunity to qualify for the City Multi Summit Program (see program benefits for details)

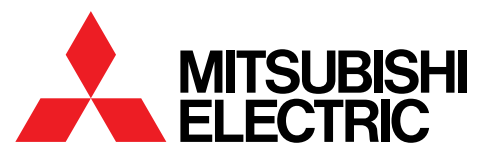
\*Requires completion of CM-02 training



## READY TO GET STARTED?

If you are interested in having your company qualify for the City Multi Summit Program, contact your MESCA Ontario Distributor or BC Sales Representative. For more details or information on the training and program, please go to:

[www.CityMultiSummitProgram.ca](http://www.CityMultiSummitProgram.ca)



Heating and Cooling

[CityMultiSummitProgram.ca](http://CityMultiSummitProgram.ca)

*Changes for the Better*