



# **ALWAYS RUGGED. ALWAYS RELIABLE.**

Dairyland Electrical Industries is the world's leading manufacturer of solid-state decoupling products for the corrosion prevention industry. From our beginnings, solving stray voltage issues on dairy farms, to our global impact in the pipeline and high-power industries, we have decades of experience building rugged, reliable products that last.

# WHERE WE ARE POUND, WI Located 40 miles north of Green Bay, Pound is the home of our state-ofthe-art manufacturing facility, fondly referred to as "The Shop" STOUGHTON, WI Located 10 miles southeast of Madison, Dairyland's headquarters



sits on the beautiful Yahara River Trail



# **WHAT WE OFFER**

At Dairyland, we value our strong company culture that fosters productivity in an environment that emphasizes employee well-being. In addition to company picnics, team lunches, ping-pong matches, happy hours, team building events, and an overall work/life balance, employees enjoy:

- COMPANY FUNDED RETIREMENT PLAN
- HEALTH INSURANCE
   WITH HIGH EMPLOYER
   CONTRIBUTION
- ROBUST BONUS PROGRAM
- PAID VOLUNTEER TIME
- DEDICATED DEVELOPMENT TIME

# WE BELIEVE PEOPLE HAVE INHERENT VALUE

# MISSION

We are the definitive source of specialized electrical solutions, readily sharing our expertise with industry while investing resources to advance global relief and development.

# VISION

Together we will make a safer world.



Invest in the Person
Give Generously
Serve with Excellence
Be Solution-Oriented









I love the authenticity and integrity which my coworkers display. We care for one another and for our customers. I also love that we don't push to sell products; we are in the business of providing solutions and high-quality service."

# **AMY**

**CUSTOMER SERVICE MANAGER** 

# WHAT IS LIVE ENGAGED?

At Dairyland, we believe that everyone should have an opportunity to flourish. From our company culture and generous giving model to our rugged products and reliable technical support, we are using our business to make a safer world. That's why we put a portion of our revenue towards addressing needs in our communities, as well as natural disasters, conflict, injustice and poverty around the globe. This is what it means to us to Live Engaged.





# **Company Overview**

Dairyland Electrical Industries is the world's leading manufacturer of solid-state decoupling products used to isolate cathodically protected structures from grounding systems or other equipment, while simultaneously providing safety grounding for AC fault current and lightning. Our rugged product design, reliable technical support, and exceptional customer service have been trusted by clients throughout the world.

At Dairyland, it's not just about selling great products. We are compelled to Live Engaged – to live intentionally, generously, and compassionately as we pursue our purpose and attend to the needs of others. Together, we want to be a thriving network for good, transforming ourselves and our world.

## **Our Central Triad**

### Mission

We are the definitive source of specialized electrical solutions, readily sharing our expertise with industry while investing resources to advance global relief and development.

Vision
We Live Engaged to Make a Safer World

### Values

We believe people have inherent value.

Invest in the person | Give Generously | Serve with Excellence | Be Solution-Oriented

# **Core Competencies**

We believe that living our values is a daily opportunity and expectation regardless of one's position or tenure in the company. While specific positions will require unique competencies and responsibilities, we call all members of our team to the following shared competencies:

- Behavioral integration of the core values
  - Invests in self and others, gives generously of the resources available, serves excellently, and proposes/works toward lasting solutions all while elevating the value and dignity of fellow human beings
- Commitment to living engaged through unique contributions, interests, skill set, and sphere of influence
- Exceptional customer service skills, whether the customer is internal or external
- Excellent communication skills (verbal, written)
- Excellent interpersonal skills (empathy, active listening, collaboration, conflict management, emotional intelligence) and operation as a team player
- Proven aptitude to learn
- Demonstrated commitment to grow personally and professionally
- Proven ability to organize and prioritize work while maintaining strong attention to detail
- Sound judgement: proven problem solving and analytical skills
- Proficiency using Microsoft Office (Excel, Word, Outlook)